



MINUTES OF THE MEETING

BOARD OF TRUSTEES

February 24, 2022

A regular meeting of the Board of Trustees was held on February 24, 2022, via Zoom. Chair Cianchette, Vice Chair Oney and Trustees Arntzen, Brodsky, Devine, Dey, Fryer, Mercer, Sawyer, Somerville, Theeman, Watson, and Wellington participated in the meeting. President Brennan, Vice President Haley, Vice President Rosen, Vice President True, Vice President Reilly and Provost Williamson also participated. Members of the faculty and staff were also present.

Chair Cianchette brought the committee of the whole meeting to order at 9:04 a.m. eastern time.

Committee of the Whole

CHAIR'S REMARKS presented by Chair Earle Cianchette

- Welcome
- Pledge of Allegiance

PRESIDENT'S REPORT presented by President William Brennan

President Brennan ceded time to President-select Paul who offered remarks later in the meeting.

STUDENT AFFAIRS REPORT introduced by Trustee Brodsky and presented by VP Elizabeth True

- Initial remarks were offered by Trustee Brodsky regarding her time on the board including thanks to the members of the board and MMA.
- A group of regimental and independent students travelled to the annual Naval Academy Leadership Conference in Annapolis in late January. They joined student leaders from 200 other colleges and gained so much for the experience that they are already planning for next year's event.
- The Regiment's Change of Command was held on February 21st. Outgoing Regimental Commander John Watt, an MET major from Greenville, Maine passed command to MIDN Natalie Samuels, a MTO major from Camden, Maine. The members of the wedge are listed in the briefing materials. For the first time since the beginning of the pandemic, the in-person ceremony included special guests and student leaders' families.

- A short video introduced several of the Regimental Leadership.
- Due to the winter cruise schedule, Coast Guard exams were not offered in January as usual, but seventy members of the class of 2022 will take the exams the week of February 28th instead of enjoying spring break.
- The summer 2022 training cruise will run for 60 days beginning on April 24th. The shortened cruise allows TSSOM to be available for a regulatory drydock period in July.
- A campus-wide Polar Plunge saw 34 students and staff run off the waterfront beach in January on a very cold but sunny day raising over \$800 for Castine's Wood Bank as part of our MLK week of service.
- The Change of Command ceremony marks the beginning of the spring awards ceremony. Plans are underway for the in-person Ring Dance, the Regimental Awards Ceremony, and other traditional spring events.
- A traditional Commencement ceremony is also planned with a limited number of guests for each graduate.

Student Services

- Due to the strain of the pandemic, counseling services continue to be utilized heavily used this year. The full-time counselor is assisted by three part-time counselors. We are noticing much more willingness among students to request help.
- Residence Life department has been short-staffed for the entire year. The Dean of Students has covered the department since the Director left earlier this semester. While she and others have stepped up to ensure critical services are covered, the staff are excited to welcome candidates to campus next month to fill critical roles.
- Despite the challenges, the student resident assistants (RAs) have not only served the residents well, but they did so while collectively maintaining academic excellence. The largest group of candidates in many years has applied to be RAs next year.

Culture of Respect

- A committee of representatives from the State Maritime Academies has been tasked with creating an agreement between the academies and vessel operators to create a safer working environment for cadets during cadet-shipping.
- We have enlisted a production company to create a customized sexual assault and harassment prevention training for students participating in cadet-shipping or co-op experiences this summer.

Commission on College Affordability and Completion

- As a representative on the State of Maine Legislative Commission on College Affordability and Completion, Dr. True worked with colleagues to develop a set of priorities and recommendations which will be brought to the Education and Cultural Affairs committee for further discussion. The highest priority was to continue to increase the amount of the Maine State Grant, currently capped at \$2500, and raise the estimated family contribution level to qualify for the grant, which would provide access to more students.

Athletics

- Two of our coaches, Craig Dagan (Women's Basketball) and Tony DeMuro (Swimming), were named Coach of the Year.
- Clair Felix was named NAC Scholar-Athlete for Basketball which is the highest honor in the conference.
- Winter teams finished their seasons strong, and the spring sports season is underway.

ACADEMIC REPORT introduced by Chair Sawyer and presented by Provost Williamson

Initial remarks were offered by Trustee Sawyer regarding his time on the board.

Spring 2022 semester update

- The semester is progressing as planned with 420 course sections being offered. Safety protocols for COVID have been effective and 96% of courses are in person with classrooms at full capacity. Diligence has allowed us to have experienced a welcomed return to normalcy. The semester includes a full week for spring break from February 28th through March 4th. Commencement is scheduled for April 23rd.

Cruise status and impact to Academics

- The Summer 2022 Training Cruise is scheduled 60 days beginning April 24th through June 22nd. With support from the Cruise Training Committee and curriculum adjustments by senior training officers, the 60-day cruise will satisfy the STCW competency evaluations and eliminate the need for a 14-day supplemental cruise. The 14 days can be made up much more cost-effectively on campus.

Fall 2022 semester plan

- The fall 2022 schedule will begin with a Faculty Orientation/Welcome on August 26th, 2022. The semester will run from August 30, 2022, through December 9, 2022.
- MMA has 525 total course sections planned for the fall 2022 semester with nearly 99% in person instruction.

Spring 2023 semester plan

- The spring schedule will begin with a Faculty Orientation/Welcome on January 5, 2023. The semester will run from January 23, 2023, through May 5, 2023. The semester includes a full week for spring break beginning March 13, 2023.

Update on Faculty Senate resolutions

- The Faculty Senate is voting on two resolutions related to *continuous improvement* and *program review*.
- If approved, the continuous improvement resolution will strengthen MMA's General Education program. The General Education program fulfills core expectations for all MMA graduates regardless of major, and the continuous improvement framework uses the results of assessment as input to improve student achievement of MMA's learning priorities.
- If approved, the program review resolution strengthens our planning and evaluation framework by incorporating an external evaluator and establishing key performance indicators for the viability of academic programs. These key indicators include student achievement, employer demand, program costs, and enrollment. The program review involves bringing in external colleagues to assess and to provide an external perspective to help us adapt and stay current with what our colleagues are doing at their institutions. Benchmarks for this analysis to include student achievement, program costs, and enrollment.

NECHE approval of Fifth Year report

- The New England Commission for Higher Education (NECHE) accepted our Fifth-Year report and complemented us on our progress in strengthening our institutional effectiveness by (a) embracing continuous improvement within our General Education program; (b) strengthening the governance process within our Academy Council, and; (c) strengthening the planning and evaluation process by incorporating an external evaluator during regular review of academic programs.
- The Commission also complimented the Academy on its faculty centered approach to distance education and granted MMA a limited approval for distance education designation. This designation provides the Academy authority for online delivery of up to 50% of any of its degree or credit-bearing certificates. This allows us to increase flexibility in delivery, hybridize our programs with technology and to expand the footprint providing access to new markets.
- We appreciate the board's support in approving resolutions to award emerita status for Professor Susan Loomis and Joceline Boucher.
- Trustee Theeman asked for further explanation of the changes planned for the graduate program. Dr. Williamson discussed the curriculum modifications needed and the marketing efforts underway. Additional information is in the enrollment report.
- Trustee Fryer asked about faculty morale and the impact on recruitment of new faculty to replace those retiring. Dr. Williamson noted the need to stay agile so that faculty have the flexibility to pivot as demands and the COVID landscape changes.

ADVANCEMENT REPORT introduced by Chair Watson and presented by VP Christopher Haley

Initial remarks were offered by Trustee Watson. He urged the Board members to participate in the campaign as it is critical to report 100% participation.

Development Financials

- Giving is down roughly \$350,000 this period compared to last fiscal year. New gifts and pledged payments received from July 1, 2021, to January 31, 2022, total \$1,736,484 compared to \$2,089,882 during the same period in fiscal year 2021.
- Annual giving netted \$88,331 less during this period (gifts made to the unrestricted fund, as well as restricted annual funds) but had 230 more donors than the previous fiscal year. Gifts to restricted accounts, including pass through scholarships, are up about \$3,000, and unrestricted giving to the annual fund is down by \$41,000. COVID timing has had an effect. Alumni participation in the annual fund is ahead over the same period last year. Total number of donors is slightly ahead compared to this period last year.
- Campaign work is moving ahead with three meetings with the Case Statement Task Force, a group of 16 "subject experts" covering the fundraising initiatives of the campaign. That group has produced a very strong draft case statement with an anticipated final edition by mid-April. The next step is to share the case statement with different constituents for feedback. The Campaign Core Team (CCT) now meets bi-weekly. This group serves as the campaign leadership and is comprised of seven members, three of whom are on the

Board. This group has received solicitation training and have established objectives for the campaign beyond total dollars raised.

- Megan Cloutier joined the team as our Advancement Systems Data Coordinator to manage our gift entry, stewardship, and reporting capabilities. A Database Administrative Assistant to work with Meagan will begin shortly. Pam Dewell has taken a Major Gift Officer position within the division after serving as the annual fund manager for two years. Work continues to build out the staff in anticipation of the campaign.

Alumni Relations

- Alumni Relations has been working with the Regiment on a Speaker Series. On February 7, Richard Balzano '89, CEO, Executive Director Dredging Contractors of America; former Deputy Administrator, MARAD; CAPT, US Navy (retired) and Mark Winter '88, State Office Rep., Sen. Collins; Attorney; CAPT, US Navy (retired) were on campus.
- The Seacoast Chapter had their Holiday party at Sprague House on December 9th and 20 members attended. On January 28, 2022, fifty alumni and friends attended the Maine Mariner Hockey game.

Yacht Donation Program

- Currently there is only one yacht in the inventory for charter. The year ended without the level of donation activity we have experienced over the past few years. Joe Lobley indicates that there are several factors hampering the donation world. First, is that the yacht sales world is currently experiencing a seller's market meaning owners are quickly selling their boats for higher-than-average prices. Secondly, there are delays in the deliveries of new boats, which result in owner's holding their boats until the new one arrives. Currently, the used boat market is low on inventory, which includes the YDP inventory. We do have roughly \$30m of appraised yacht inventory under charter at this time.
- A donated 1999 Broward 88' has received the needed material improvements and is actively being pursued by several parties. Yesterday a Hatteras 65' was put under contract for \$800,000. Joe is currently in the very early stages of a potential donation of the \$3m yacht which would likely net the Academy \$2m.
- While revenue is down \$350,000 we expect to make up the shortfall in the next few months as travel begins.

Trustee Watson concluded with a thank you to President Brennan.

FINANCE REPORT Presented by Treasurer Theeman and VP Rosen

Financial Update

The Finance Committee met February 23 to discuss 2ndQ YTD results, projections for the remainder of the year, the FY23 Budget, and the Endowment Management RFP.

- The FY23 budget is not yet finalized. The Finance Committee will meet again during the week of February 28 with the expectation that the budget will go to the Executive Committee in March. It was also noted that two priorities expressed by the Trustees, the funding of the Advancement Division capital campaign effort and providing additional resources for the Enrollment Management and Marketing Division, will be reflected in the FY23 budget.

- Net Revenue for FY22 2Q YTD Financials are on target. The shortfall in tuition revenue has been offset by un-budgeted CARES Act revenue and spending curtailment.
- For the remainder of FY22, a \$2.2m shortfall is expected due to lower enrollment and an unbudgeted 60-day cruise requirement due to the pandemic
- Relative to labor negotiations, ratified agreements have been reached with the Staff Support and Professional (SSP) Unit and the Supervisory Unit. Increases have been made retroactively to June 30, 2021, when the former agreements expired. A proposed agreement with the faculty bargaining unit is currently before membership for vote. All agreements are for a two-year term.
- The Endowment Management RFP process is concluded. First National Wealth Management, a division of The First Bank of Maine was selected from eight RFP respondents. The transition of funds will take place over the next several months. Trustee Theeman indicated that the Finance Committee will be working closely with VP Rosen to create an investment funds policy. Current thought is that rather than create an additional standing committee, that the Finance Committee will be expanded to include non-board members with expertise in the management of endowments.
- VP Rosen noted the annual Vendor Payment Report included in the board package. It is required by the State. A letter of compliance has been received.
- Regarding current investments, VP Rosen noted that MMA's pooled investment with the UMS fund had a balance of \$64,268,332 as of 12/21, compared to \$59,897,178 in the prior year. The total asset value of funds at Camden Wealth Management was \$17, 270,514 as of 12/21, compared to 14,969,252 in the prior year.

OPERATIONS REPORT Presented by Trustee Mercer and VP Rosen

Information Technology Highlights

- A major upgrade was performed on Workplace, our purchasing application.
- Application support staff completed a complex data integration project between PowerFAIDS, PowerCampus and Slate within a very limited time window for Admissions.
- An electronic Watch Bill system was created.
- The campus phone system, SwitchVox was upgraded.
- Improvements and replacements to the campus WIFI access point hardware are being implemented as the hardware becomes available.
- Email filters to protect personally identifiable information (PII) were completed.
- We continue to deploy two-factor authentication on MMA accounts for all staff and are working toward deployment for all of our students. Now that MMA user email is cloud based two-factor authentication is a critical security enhancement designed to protect our users.

Facilities & Safety

The women and men working in campus safety, building, grounds and maintenance, housekeeping and custodial, skilled trades and facility operations have shouldered the challenge of delivering services every day and around the clock while short-staffed. We appreciate their positive spirit and understanding as we work to recruit and fill several critically important vacant positions.

In response to questions on a couple of major campus activities, VP Rosen provided the following update:

- Gordian Sightlines report outlining campus infrastructure needs will be presented to the board in the near future.

- Curtis Hall: A reminder that in 2019 Allied Engineering produced a report outlining the overdue systems and infrastructure needs of Curtis Hall in the amount of \$18m. The Academy went to the Administration in the fall of 2020 to request help. Gov. Mills included the \$18m in her proposal to the Legislature which then modified the request and asked the Academy to borrow the funds at which time they would commit to funding the debt service for ten years. This was enacted upon in June '21. The package will go public December 2nd. Trustee Brodsky asked questions about the concept of demolishing Curtis Hall and rebuilding. VP Rosen responded citing financial and operational factors considered in the strategy.
- Waterfront: A working committee has been formed lead by Captain Cashman. An RFQ was sent out for an Owner's Rep as there are no internal resources to accommodate the needs of this project. All submissions were deemed qualified. A RPF was then released, and five responses were received. Colliers Project Leaders from CT, with an office in Portland, were selected. The timeline is 2022 – 2024. VP Rosen shared a working timeline of the multi-phased project on the screen. A top priority is that the firm who handles both projects remain throughout the entire project timeline. A request was made to the state for an initial amount \$10m. We received \$2m for design, engineering and permitting. In addition to \$1.5 we set aside, we now have \$3.5m to begin the initial work and hire a project manager. There remains a lot of fundraising to do.
- CPMD: The firestack components have been delivered to Bucksport. An RFP for the site work, utilities work, and assembly has been issued.

ENROLLMENT MANAGEMENT REPORT presented by VP Kim Reilly

Admissions

Undergraduate:

- On Mondays and Fridays, students are invited to attend our new “Be a Mariner” day in which they tour the campus, visit classes, explore TSSOM and have lunch with faculty and students. The “Be a Mariner” recruitment events have been very success and appreciated by families.
- In March, the Enrollment team will begin developing the Strategic Enrollment Management (SEM) Plan.
- To boost our spring application numbers, we are communicating with our prospects via a drip communication plan through our contact relationship program, reminding students to apply and that merit scholarships are still available.
- We shared the *Georgetown Return on Investment* study with families and had a record high 21,000 opens for that email communication.
- Admissions events are planned around the TSSOM Cruise in Charleston and Portland.
- Work-study students are contacting students and families who have not completed their applications or are missing documents associated with their application.
- The current application completion rate is at 67% with a goal of 95% for completed applications when we end the cycle. MMA averages between 70-80% annually for completed applications.
- The admit rate is holding at around 89%, and our melt rate is at 8.5%. The goal is 10% or below.
- Hugh Porter, previously employed by MMA, has recently re-joined the Admissions team on a contract basis and will be working with schools in Maine as well as developing recruitment funnels with maritime high schools around the country and will be a huge part of our Discovery Voyage programs this spring.

- As part of our yield campaign to drive deposits, we have identified faculty who will receive training and will be assisting with phone calls as we outreach applicants to determine (1) that students have been admitted into the correct program (2) families have the information that they need relative to financial aid and payment plans and (3) gauge student commitment to Maine Maritime for Fall 2022.
- On January 19th, the Admissions team conducted a presentation about Enrollment for the MMA community to communicate changes relative to processes, new visit initiatives, recruitment by program, and the SEM planning process. Enrollment now shares a weekly report which details apps/deposits by program, regimental applications, and the in-state/out-of-state split.
- We have engaging with CampusESP, a parent portal to assist in recruitment.
- MMA's application to participate in Coalition for College was approved in October. As a member institution, we will have access to students and families around the country and can work directly with guidance counselors starting when students are in the 8th grade. Only institutions that are committed to student access, have low student loan default rates, and are serve first-generation students are approved for participation. MMA is the only maritime academy to be a member. Coalition for College has just signed a partnership with SCOIR, a college admissions network, giving COC member schools even greater access to schools around the country. SCOIR provides a no-cost application for students and that application will integrate directly with MMA's Slate CRM.

Graduate:

- In conjunction with Academics, Enrollment created a plan to increase the number of students in the online graduate program. Enrollment will purchase leads and create a communication plan that will send information on the program and application process. We have a dedicated graduate Admissions advisor who will attend training on graduate enrollment planning and marketing. The goal is to create a sustained graduate population of 100-150 students during the 2022-23 Enrollment cycle.

Financial Aid

- With assistance from the IT team, Financial Aid was able to integrate PowerFaid with the CRM Slate and has been packaging prospective families. The team is offering counseling sessions with parents to help plan for paying tuition/room/board charges. Continuing student packaging begin soon, and our work-study students will be assisting with calling new and continuing students to encourage timely filing of FAFSA's.
- A strong financial aid/data candidate has been identified and is in the hiring process.

Marketing

- All collateral material is being rebranded.
- We are re-establishing the program in which students go back to their high schools over spring break to recruit.
- We continue to improve website functionality and will begin developing a marketing plan as a component of the overall strategic enrollment plan in March of 2022.
- Corporate MOUs to support graduate program enrollment are being developed.

Questions

- VP Reilly responded to a question about the timing of awarding financial aid. Calls are being made and stressing the Return on Investment with families to encourage commitment.
- Bill Full suggested using alumni in the same way as the students going back to schools.
- Trustee Brodsky asked about CPMD marketing. VP Reilly is working with the CPMD staff.
- Trustee Theeman asked about current numbers. VP Reilly indicated current FTE is 813. For the fall we have 117 deposits. Goal is less than 10% melt. We currently have 959 applications. Goal is to increase the number of completed applications, so we have more to accept and get into the pipeline.
- Trustee Fryer asked about the optimum student body size and if there are resources to hit that target. VP Reilly indicated 1000 is the target and there is opportunity to increase same through grad and online programs. VP Reilly noted “we can always use more help”.

Remarks from Chairman Cianchette

- Thanked departing Trustees Brodsky, Fryer and Sawyer
- Acknowledged incoming board members John Webb, Catherine Longley, Alaina Adams

President-select Jerry Paul

- Expressed his delight at having an opportunity to serve his alma mater
- Thanked President Brennan for his help in the transition
- Described activities to date on and off MMA’s campus

Committee of the Whole meeting concluded at 11:24 a.m.

MMA Trustees Meeting

The meeting commenced at 11:25

Chairman Cianchette introduced the first order of business.

MINUTES OF THE November 11, 2021 MEETING

On a MOTION by Trustee Arntzen and seconded by Trustee Theeman, the Board unanimously voted to accept the minutes of the meeting of November 11, 2021 as presented.

RESOLUTION #1 presented by Education Committee Chair Sawyer



EMERITUS RESOLUTION

BE IT RESOLVED that the Board of Trustees confers emerita dean status upon:

Dean of Faculty Susan K. Loomis

BE IT RESOLVED that the Board of Trustees confers emerita professor status upon:

Professor Joceline Boucher

On a MOTION by Trustee Theeman and seconded by Trustee Mercer, the Board voted unanimously to confer Emerita status as set forth above.

RESOLUTION #2 presented by Education Committee Chair Sawyer



AUTHORIZATION TO CONFER DEGREES

February 24, 2022

Upon the recommendation of the Faculty, I present to the Board of Trustees the following candidates for the Associate of Science degree and ask for Board authorization to confer said degree upon successful completion of degree requirements.

ASSOCIATE OF SCIENCE DEGREES

Hope Thomas, Orrington, Maine

On a MOTION by Trustee Fryer and seconded by Trustee Theeman, the Board voted unanimously to confer degrees as set forth above.

RESOLUTION #3 presented by VP Haley

Acceptance of Gifts and Grants of \$1000 or more

BE IT RESOLVED that the Board of Trustees of the Maine Maritime Academy hereby accepts with gratitude all gifts and grants of \$1,000 or more and all donated property as set forth below.

July 1, 2021 - January 31,
2022

Gifts and grants given of \$1,000 and above in this period

Atlantic Technical Management	Pass-Through Scholarship Fund	\$1,000.00
Capt. and Mrs. John D. Ingram, Jr. '79	Annual Fund 2022	\$1,000.00
Capt. and Mrs. John R. O'Reilly '72	Class of 1972 Pending Scholarship	\$1,000.00
Capt. and Mrs. John W. Murray '79	Annual Fund 2022	\$1,000.00
Capt. and Mrs. Larry D. Burrill '77	Pass-Through Scholarship Fund	\$1,000.00
Capt. and Mrs. Leroy J. Fournier '72	Class of 1972 Pending Scholarship	\$1,000.00
Capt. and Mrs. Robert Betti	Annual Fund 2022	\$1,000.00
Capt. and Mrs. Robert H. Pouch '62	Class of 1962 Regimental Scholarship Fund	\$1,000.00
Capt. Paul D. Rooney '61	Annual Fund 2022	\$1,000.00
Cmdr. and Mrs. Edward A. Harmes '64	Annual Fund 2022	\$1,000.00
Mr. Colin Samuels	Annual Fund 2022	\$1,000.00
Mr. Donald R. Kurz	Annual Fund 2022	\$1,000.00
Ms. Joan Ferrini-Mundy	Pass-Through Scholarship Fund	\$1,000.00
McAllister Towing of Philadelphia, Inc.	Pass-Through Scholarship Fund	\$1,000.00
Michael Stillitano	Mariner Classic Golf Sponsorship	\$1,000.00
Mr. and Mrs. Bruce H. Doughty '61	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Charles S. Heath '72	Class of 1972 Pending Scholarship	\$1,000.00
Mr. and Mrs. Daniel T. Hobart '94	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Edward E. Bulmer '66	Edward E. Bulmer Scholarship Fund	\$1,000.00
Mr. and Mrs. Erich A. Klopfer	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Frederick J. Haley, Jr. '65	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Jeffrey J. Smith '92	Mariner Classic Golf Sponsorship	\$1,000.00
Mr. and Mrs. John S. Paulsen '86	The Paulsen Family Pass-Through Scholarship Fund	\$1,000.00
Mr. and Mrs. John S. Paulsen '86	The Paulsen Family Pass-Through Scholarship Fund	\$1,000.00
Mr. and Mrs. John S. Paulsen '86	The Paulsen Family Pass-Through Scholarship Fund	\$1,000.00
Mr. and Mrs. M. Shawn Longfellow '86	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Miles U. Theeman	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Morten Arntzen	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Norman F. Laskay '62	Development Gifts Suspense - 62 Waterfront project	\$1,000.00
Mr. and Mrs. Richard P. Judd '66	Deck Department Fund	\$1,000.00
Mr. and Mrs. Richard P. Judd '66	Regimental Scholarship Fund	\$1,000.00
Mr. and Mrs. Steven R. Goulet '72	Class of 1972 Pending Scholarship	\$1,000.00
Mr. and Mrs. Thomas H. Dorsky '67	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Timothy S. Jackson '97	Annual Fund 2022	\$1,000.00
Mr. and Mrs. Todd P. Lalumiere '85	Annual Fund 2022	\$1,000.00
Mr. and Mrs. W. Tom Sawyer	Annual Fund 2022	\$1,000.00
Mr. Charles P. Harriman '56	Annual Fund 2022	\$1,000.00
Mr. Edward H. Deroche '69	Annual Fund 2022	\$1,000.00
Mr. Eric A. Turchi '09	Women's Basketball Fund	\$1,000.00
Mr. Frederick J. Harris '67	Annual Fund 2022	\$1,000.00
Mr. J. Scott Searway '66	Annual Fund 2022	\$1,000.00
Mr. James G. Shirley III '87	Annual Fund 2022	\$1,000.00
Mr. Michael Fadis	Pass-Through Scholarship Fund	\$1,000.00
Mr. Nathan Granholm '20	Men's Lacrosse	\$1,000.00
Mr. Thomas H. Story	Annual Fund 2022	\$1,000.00
Mrs. Katherine Percenti '03 and Mr. Mark Percenti	Women's Basketball Fund	\$1,000.00

Mrs. Manny Morgan and Mr. Christopher H. Corbett	Bowdoin	\$1,000.00
Mrs. Margaret J. Fenderson	Bowdoin	\$1,000.00
Mrs. Mary T. Patton	Pass-Through Scholarship Fund	\$1,000.00
Ms. Patricia Jones	A Night by the Bay Sponsorship FY2022	\$1,000.00
Ms. Patricia Jones	Annual Fund 2022	\$1,000.00

New England Safety Solutions, LLC	A Night by the Bay Sponsorship FY2022	\$1,000.00
Propeller Club of the United States	Pass-Through Scholarship Fund	\$1,000.00
Ralph E. Leonard	Annual Fund 2022	\$1,000.00
Reeves McEwing, LLP	Mariner Classic Golf Sponsorship	\$1,000.00
Roland A. Morin	Class of 1972 Pending Scholarship	\$1,000.00
Salesforce.com, Inc	Annual Fund 2022	\$1,000.00
Stasinos Marine, LLC	A Night by the Bay Sponsorship FY2022	\$1,000.00
Ms. Martha Bullock	Annual Fund 2022	\$1,004.81
Mr. and Mrs. Christopher C. Bean '71	Class of 1971 Endowed Scholarship Fund	\$1,200.00
Mr. Charles P. Harriman '56	Annual Fund 2022	\$1,200.00
Mr. and Mrs. Gerald W. Harris, Jr. '73	Annual Fund 2021	\$1,250.00
Mr. and Mrs. Gerald W. Harris, Jr. '73	Annual Fund 2021	\$1,250.00
Mr. and Mrs. Gerald W. Harris, Jr. '73	Annual Fund 2022	\$1,250.00
Mr. Frederick C. Dey	Annual Fund 2022	\$1,250.00
Ms. Kristen Gaylord '18	Pass-Through Scholarship Fund	\$1,250.00
Mr. and Mrs. Ronald B. Russell	Dr. Robert F. and Doris M. Russell Scholarship Fund	\$1,300.00
Mr. and Mrs. Jeffrey W. LePage '90	Margaret Chase Smith Gymnasium Renovation	\$1,500.00
Mr. and Mrs. Richard A. Toothaker '93	Mariner Classic Golf Sponsorship	\$1,500.00
Mr. and Mrs. Stephen Doe	Development Gifts Suspense - The Louise M. and Bruce R. Kelley Memorial Scholarship Fund	\$1,500.00
Mr. Craig H. Johnson '91	Restricted Athletic Funds	\$1,500.00
Mr. Edward B. Scott '89	Mariner Classic Golf Sponsorship	\$1,500.00
Ms. Ashley E. Douglass '07	The Ashley E. Douglass '07 Women in Business Pass-Through Scholarship Fund	\$1,500.00
Samuel W. Boles	Annual Fund 2022	\$1,565.00
Capt. Michael J. Ames '77	Annual Fund 2022	\$1,600.00
Bath Iron Works	Mariner Classic Golf Sponsorship	\$2,000.00
Kenneth A. Erwin	Annual Fund 2022	\$2,000.00
Mr. and Mrs. J. Michael Brennan '62	Annual Fund 2022	\$2,000.00
Mr. and Mrs. Kevin S. Muse '79	Annual Fund 2022	\$2,000.00
Mr. and Mrs. Perry A. Mattson '64	Perry and Pearl Mattson Regimental Scholarship Fund	\$2,000.00
Mr. and Mrs. Thomas W. Lord '87	Mariner Classic Golf Sponsorship	\$2,000.00
Mr. and Mrs. Thomas W. Lord '87	Mariner Classic Golf Sponsorship	\$2,000.00
Mr. and Mrs. Wayne A. Norton '86	The Diane Cavanagh Endowed Scholarship Fund	\$2,000.00
Mr. and Mrs. Wayne A. Norton '86	The Diane Cavanagh Endowed Scholarship Fund	\$2,000.00
Mr. Christopher W. Fay '76	Annual Fund 2022	\$2,000.00
Mr. Craig H. Johnson '91	Restricted Athletic Funds	\$2,000.00
Mr. Marc D. Bizier '75	Annual Fund 2022	\$2,000.00
Mr. Mark B. Panza '74 and Mrs. Mary Claffey	Annual Fund 2022	\$2,000.00
Ms. Marilyn M. Murdock	Annual Fund 2022	\$2,000.00
RADM and Mrs. Mark R. Whitney '84	Annual Fund 2022	\$2,000.00
Attorney and Mrs. John S. Webb, Esq. '83	The Dirigo Regimental Pass-Through Scholarship Fund	\$2,500.00
Bath Iron Works	A Night by the Bay Sponsorship FY2022	\$2,500.00
Capt. and Mrs. Michael R. Perkins USCG '68	Annual Fund 2022	\$2,500.00
Capt. and Mrs. Stephen W. Dick '71	Class of 1971 Endowed Scholarship Fund	\$2,500.00
Eduard Kleiner	Annual Fund 2022	\$2,500.00
Lt. Col. and Mrs. David D. Clark '86	The Dirigo Regimental Pass-Through Scholarship Fund	\$2,500.00
Mr. and Mrs. Craig W. Burpee '86	The Dirigo Regimental Pass-Through Scholarship Fund	\$2,500.00
Mr. Edward B. Scott '89	The Dirigo Regimental Pass-Through Scholarship Fund	\$2,500.00
Mr. Lawrence W. Brown '72	Class of 1972 Pending Scholarship	\$2,500.00
Woman's Seamen's Friend Society of Connecticut, Inc.	Annual Fund 2022	\$2,500.00
Dr. Garrett H. Bennett '85 and Ms. Raissa Katona	Class of 1985 Regimental Scholarship Fund	\$3,000.00
Mr. and Mrs. Kenneth M. Romeo	The Thomas H. Cook Deck Officer Memorial Scholarship Fund	\$3,000.00
Mr. and Mrs. Paul E. Mercer '73	The Paul E. Mercer '73 Regimental Award Pass-Through	\$3,000.00
Mr. and Mrs. Wayne A. Norton '86	The Diane Cavanagh Endowed Scholarship Fund	\$3,000.00
Mr. and Mrs. Wayne A. Norton '86	The Diane Cavanagh Endowed Scholarship Fund	\$3,000.00
Mr. and Mrs. Wayne A. Norton '86	The Dirigo Regimental Pass-Through Scholarship Fund	\$3,000.00
Mr. and Mrs. Wayne A. Norton '86	The Dirigo Regimental Pass-Through Scholarship Fund	\$3,000.00
Mrs. Margaret J. Fenderson	Annual Fund 2022	\$3,000.00
Ms. Lindsay M. Smith '00	Women's Basketball Fund	\$3,000.00
Verizon Foundation	Annual Fund 2022	\$3,000.00
William B. Eisenhardt	Pass-Through Scholarship Fund	\$3,000.00
Mr. and Mrs. Eugene J. Silva '64	Annual Fund 2022	\$3,200.00

M/T SLNC Goodwill	Trenton Lloyd-Rees Endowed Scholarship	\$4,100.00
Capt. and Mrs. Winfred H. Bulger '59	Bulger Family Regimental Scholarship Fund	\$5,000.00
John F. Shipway	MMA General Scholarship	\$5,000.00
Mr. and Mrs. Eugene J. Silva '64	E. Silva and E. Silva Endowed Scholarship Fund	\$5,000.00
Mr. and Mrs. Thomas W. Lord '87	Pass-Through Scholarship Fund	\$5,000.00
Mr. James S. Weeks '69	The Thomas (Tom) E. Smith '69 Scholarship Fund	\$5,000.00
Mrs. Margaret J. Fenderson	Capt. G.David Fenderson '56 and Margaret Fenderson Endowed Scholarship Fund	\$5,000.00
Mrs. Priscilla Smith	Bowdoin Future Fund	\$5,000.00
RADM and Mrs. Mark R. Whitney '84	RADM Mark R. Whitney '84 Leadership Endowed Scholarship Fund	\$5,000.00
William S. Full	Full Family Scholarship Fund	\$5,000.00
Mrs. Margaret J. Fenderson	Capt. G.David Fenderson '56 and Margaret Fenderson Endowed Scholarship Fund	\$5,300.00
Mrs. Doris M. Russell	Dr. Robert F. and Doris M. Russell Scholarship Fund	\$6,000.00
Bangor Savings Bank Foundation	Student Development	\$7,000.00
Mr. Craig H. Johnson '91	Restricted Athletic Funds	\$7,500.00
Mr. Paul E. Robie '84	Annual Fund 2022	\$7,500.00
Portland Marine Society	Portland Marine Society Scholarship	\$8,000.00
Maine Army National Guard RRB	Restricted Athletic Funds	\$9,999.00
Mr. and Mrs. Richard C. Whittier '56	Annual Fund 2022	\$10,000.00
Mrs. Angela B. Ferguson	Class of 1962 Regimental Scholarship Fund	\$10,000.00
Mr. J. Scott Searway '66	Annual Fund 2022	\$10,044.65
Mr. Charles E. Raymond '65	Annual Fund 2022	\$12,500.00
Mr. Charles E. Raymond '65	The Charles E. Raymond Pass-Through Scholarship Fund	\$12,500.00
Woman's Seamen's Friend Society of Connecticut, Inc.	Woman's SFC of CT Scholarships	\$17,600.00
Boston Marine Society	Boston Marine Soc/Marine Trans	\$20,000.00
Marine Society at Salem	Marine Society of Salem	\$20,000.00
Mr. and Mrs. Harry O. Kline, Jr.	Harry O. Kline III Memorial Scholarship Fund	\$20,000.00
Mr. Frederick J. Harris '67	Frederick J. Harris Regimental Scholarship Fund	\$20,000.00
Ms. Elizabeth Cushman	The Cushman Family Endowed Scholarship Fund	\$24,489.80
Herbert Prem	Development Gifts Suspense - Center for teaching excellence	\$25,000.00
Mr. Charles E. Raymond '65	The Charles E. Raymond '65 Endowed Scholarship Fund	\$25,000.00
Mrs. Sheila M. Daniel (Mrs. Richard B. Friberg '61)	Development Gifts Suspense - Fire training facility	\$30,000.00
Mrs. Sheila M. Daniel (Mrs. Richard B. Friberg '61)	The Kirsten J. Friberg Pass-Through Scholarship Fund	\$30,000.00
Mrs. Sheila M. Daniel (Mrs. Richard B. Friberg '61)	Kirsten J. Friberg Memorial Scholarship Fund	\$40,000.00
Ms. Elizabeth Cushman	The Cushman Family Endowed Scholarship Fund	\$50,716.73
Richard A. Collins	The Collins Family Endowed Scholarship Fund	\$100,000.00
Capt. William L. Bullard '59	Captain William L. Bullard Scholarship Fund	\$756,357.48
	Total	\$1,506,927

On a MOTION by Trustee Theeman and seconded by Trustee Arntzen, the Board voted unanimously to accept with gratitude all gifts and grants of \$1,000 or more as set forth above.

Governance Committee

- Board effectiveness survey results are in. Identified issues will be addressed by the incoming President through Strategic Plan.
- Committee will be looking at forming a new Enrollment Management and Marketing committee to align with the restructuring at the VP level.

Chairman then asked that board members read the parent correspondence they have received separately.

A reminder was given by President Brennan that trustee appointments are done at the will of the Governor.

On a MOTION by Trustee Dey and seconded by Trustee Theeman, the Board voted unanimously to adjourn.

The meeting concluded at 11:38 a.m.